

Go-to-Market roadmap

Team: _____

1 **Key question**
What are you trying to accomplish?

Q1	Q2	Q3	Q4

2 **Focus**
Clarify desired outcomes and objectives for this stage

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3 **Inputs and tasks**
Describe the tasks needed to accomplish the goal, answer key questions and define focus

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4 **Outcomes and goals**
What does successfully accomplishing the tasks look like for this stage? **Think of measurements!**

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5 **Timeframe**
What's the proposed period of time to accomplish this?

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6 **Roles and responsibilities**
Who is responsible for what during this period?

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Backlog

Anything that's not a priority but should be considered goes here